

AMYCEL • MONTEREY MUSHROOMS • SPAWN MATE

NOTICE OF SALARIED POSITION

May 24, 2010

TITLE Sales Manager - Interstate

LOCATION Temple, PA

SUPERVISOR Brian Jenny

DATE OF OPENING *May 24, 2010*

Overview: Responsible for the development, performance and sales activities as assigned. Works with customers to ensure leadership towards the achievement of maximum profitability, customer service and growth in line with company vision and values.

Essential Duties and Responsibilities:

- Develops a business plan and sales strategy for the market that ensures attainment of company sales, goals and profitability.
- Responsible for the performance and development of the Assigned Account .
- Assists in the development and implementation of marketing plans as needed.
- Adheres to all company policies, procedures and business ethics codes and ensures that they are communicated and implemented within the team.
- Communicate sales needs to the farm in an efficient and timely manner.
- Expedite orders for packing and shipping to serve customers in a prompt manner.
- Controls expenses to meet budget guidelines.
- Provides customer problem resolutions and manages special requests in a timely manner.
- Must have the ability to maintain a positive and team attitude in a fast paced environment.

Qualifications

- 3-5 years of experience in produce sales management
- Proven leadership and ability to drive sales
- Strong understanding of customer and market dynamics and requirements
- Resides within 2 to 3 hours from Temple Facility in Pennsylvania.
- Willingness to cover traveling needs to Virginia, West Virginia, Ohio, Pennsylvania, New York, New Jersey, Connecticut, Massachusetts and Delaware.

For additional information or to apply for this position, contact Rosa Cabrera at (610) 929-1961 or email resume and salary requirements to rcabrera@montmush.com .